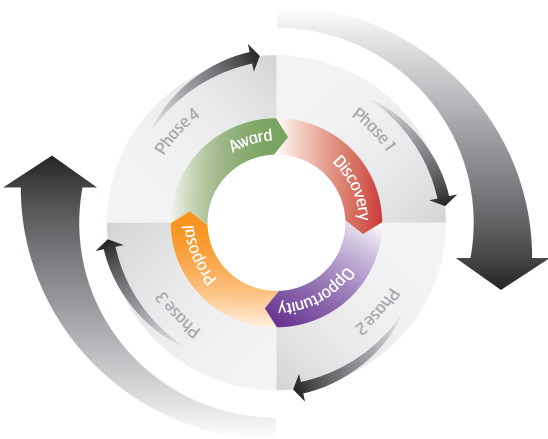


Some of the current issues facing Sales and Development People



Key Features

- ∅ **RadianScore** records your progress in each phase of the sales cycle and demonstrates your achievements. Talent is recognised and subjective judgement is eliminated
- ∅ The Quality of each call or contact is easily seen - you're not just judged by numbers and quotas
- ∅ Setting Objectives is at the heart of **RadianScore**. We provide carefully researched objectives and coaching notes which can be customised to suit your business
- ∅ **RadianScore** automatically produces easy to read graphical reports and dashboards. All you do is click on an objective and score it. Add notes if you need to and your reports are done.



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